DANGOTE CEMENT PLC

...Crossing the N1 Trillion Profit Mark.

April 7, 2026.

Earnings Note

Highlights

- Dangote Cement Plc declared N45.00 final dividend per share for FY 2025.
- Total Assets declined by 6% YoY (year on year) from ₦6.40 trillion (FY 2024) to ₦6.04 trillion (FY 2025).
- Shareholders' funds increased by 20% from ₦2.18 trillion (FY 2024) to ₦2.62 trillion (FY 2025).
- Revenue increased by 20% from ₦3.58 trillion (FY 2024) to ₦4.31 trillion (FY 2025).
- Profit after tax increased by 102% from ₦503.25 billion (FY 2024) to ₦1.01 trillion (FY 2025)
- Dangote Cement Plc commissioned a 3 Mta (million tons per annum) grinding plant in Côte d'Ivoire.

Statement of Financial Position

Dangote Cement Plc's total assets declined from ₦6.40 trillion in FY 2024 to ₦6.04 trillion in FY 2025. A 6% decline in the firm's total asset base YoY.

The significant change in the company's total assets was the absence of receivables from related parties. As at FY 2024, ₦1.05 trillion loan was disbursed to the parent company (Dangote Group).

The Company's financial liabilities reduced by 19% YoY from ₦4.22 trillion to ₦3.42 trillion. This reduction was driven by a 74% reduction in long-term liabilities from ₦1.39 trillion (FY 2024) to ₦359.81 billion (FY 2025).

This deliberate deleveraging presents an opportunity to increase borrowing capacity and improve Return on equity (ROE).

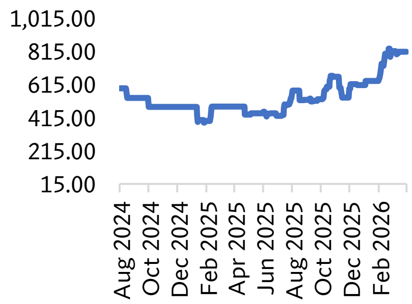
The Company continued to invest in capacity expansion and long-term productive assets. Property, plant and equipment (PPE) increased by 20% from ₦3.27 trillion in FY 2024 to ₦3.92 trillion in FY 2025. This increase was driven by additions across buildings, plants and machinery, and capital work-in-progress, which indicates that Dangote Cement remained in an expansionary cycle during the year e.g. Dangote Cement Plc commissioned a 3 Mta (million tons per annum) grinding plant in Côte d'Ivoire

Shareholders' funds also increased by 20% from ₦2.18 trillion in FY 2024 to ₦2.62 trillion in FY 2025. The growth in equity is a sign of stronger profitability and retained earnings throughout the year, while maintaining a 101% dividend payout for FY 2024.

Fair Value Estimate: ₦993.46

Stock Data	
Current price (N)	810.00
Shares Outstanding (mn)	16,874
Market Cap (N'mn)	13,667,583
52-week high (N)	829.50
52-week low (N)	425.00
Trailing EPS (N)	60.15
Forward EPS (N)	89.47
Forward PE (X)	9.05
Justified PE Multiple (X)	11.10

Price Movement



Stock Data	FY 2024	FY 2025	FY 2026F
P/E	21.94x	7.98x	9.05x
P/BV	5.13x	3.09x	4.06x
PBT Margin	32%	4%	44%
PAT Margin	14%	24%	27%
RoE	26%	42%	50%
Dividend Yield	4%	6%	8%

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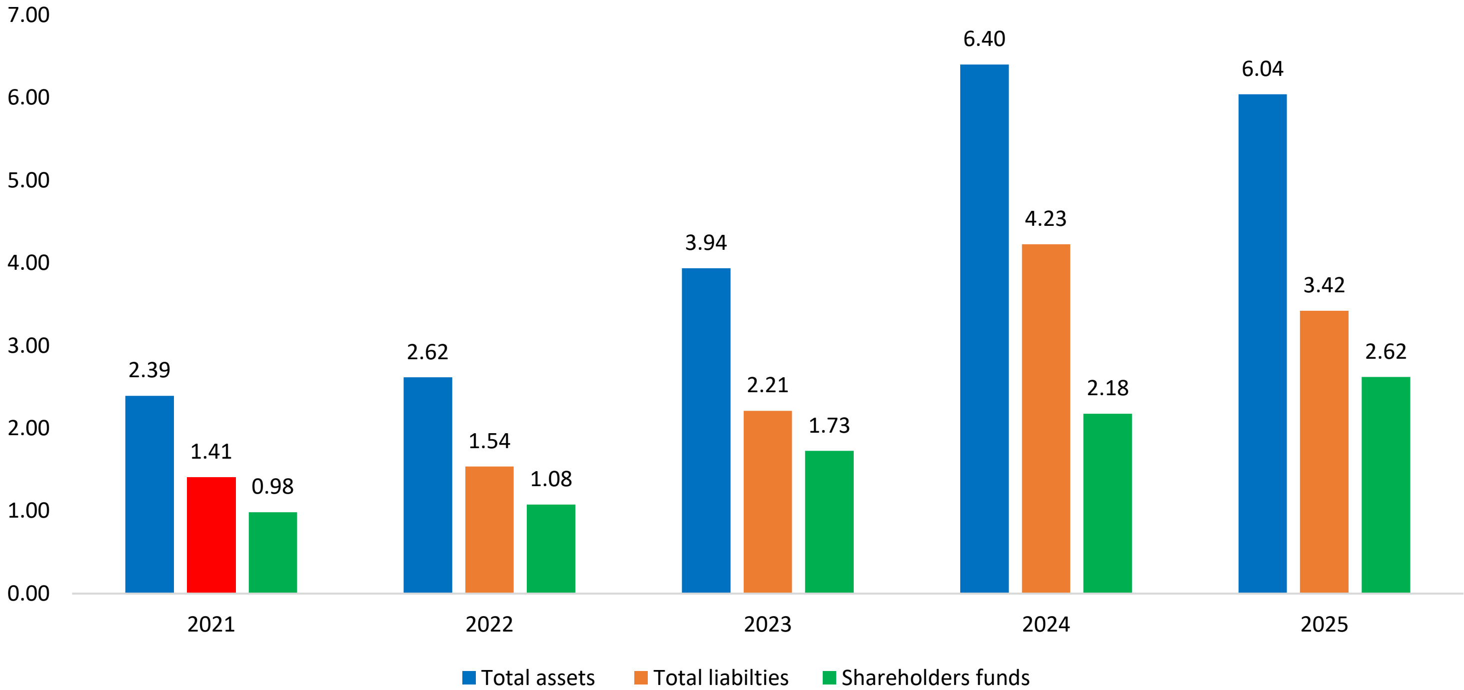
Statement of Financial Position (₦ Trillion)



Source: Company, WSTC Research

Statement of Financial Performance

Dangote Cement Plc reported a better performance in FY 2025 than the year prior; group revenue grew by 20% YoY from ₦3.58 trillion (FY 2024) to ₦4.31 trillion (FY 2025). This growth is attributable to increase in price coupled with increase in domestic demand.

The price increase was evident in the average realised price per tonne. This increased by 21% YoY from N129K per tonne to N156K per tonne.

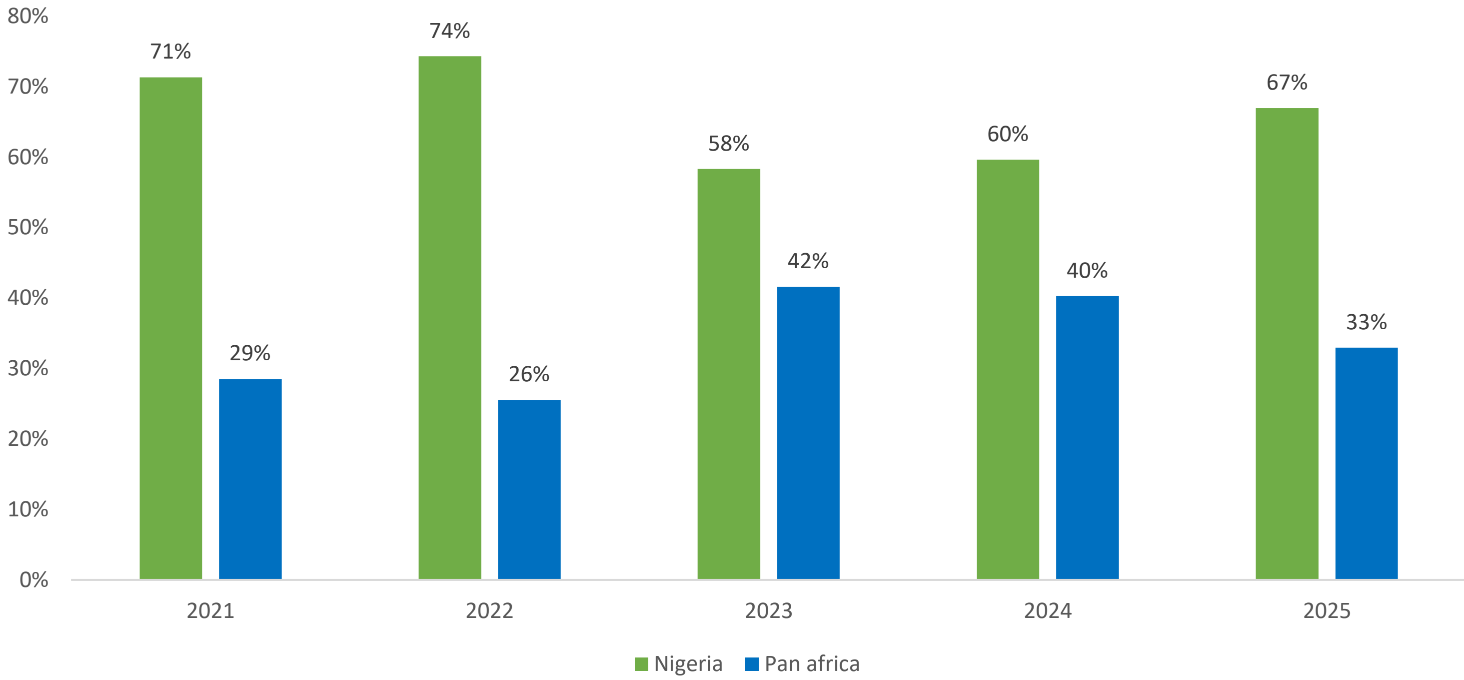
Revenue from Nigeria as a region grew by 35% from ₦2.19 trillion (FY 2024) to ₦2.96 trillion (FY 2025), while for the Pan-African region revenue declined slightly by 2% from ₦1.48 trillion (FY 2024) to ₦1.46 trillion (FY 2025). This shows Nigeria remained the major earnings driver for Dangote Cement Plc.

Costs of sales remained flat with a 1% decline from ₦1.65 trillion (FY 2024) to ₦1.63 trillion (FY 2025). This slow growth in costs can be linked to the adoption of natural gas (CNG), which reduced the rate of growth of energy expense.

Profits from operating activities rose from ₦1.15 trillion (FY 2024) to ₦1.77 trillion (FY 2025). This growth in performance improved Dangote Cement Plc's margins, i.e. from 32% (FY 2024) to 41% (FY 2025).

At the bottom line, Profit after tax (PAT) also rose by 102% from ₦503.25 billion to ₦1.01 trillion. Earnings per share (EPS) increased from ₦29.74 to ₦59.86.

Revenue Contributors by Region (%)



Source: Company accounts, WSTC Research

Statement of cash flow

Cash generated from operating activities increased by 108% from ₦821.18 billion (FY 2024) to ₦1.71 trillion (FY 2025). The increase in PBT (Profit Before Tax) played a key role in the rate at which cash was received relative to FY 2024. This explains why CFO (Cash from operations) increased as much as it did.

Dangote Cement Plc recorded net cash generated from investing activities of ₦620.35 billion, (FY 2025) compared to a net cash outflow of (₦834.88) billion (FY 2024). This means the group received more cash from investing activities than was spent on investing in assets.

The positive net cash flow position was supported by ₦1.04 trillion loan repaid by the parent company (The group) and ₦344.05 billion in suppliers' credit.

For financing activities, Dangote Cement Plc recorded a 567% YoY increase in net cash outflow to ₦2.08 trillion in FY 2025 (FY 2024: ₦311.54 billion).

This means more cash left the company in 2025 to service financing obligations, especially debt repayments and interest payments.

Cash and cash equivalents improved significantly by 175% from ₦131.72 billion (FY 2024) to ₦362.59 billion (FY 2025). This shows that the company was able to effectively convert the growth revenue and higher profitability into tangible liquidity.

Statement of Cash Flows (N Trillion)

Cash Flows	2025	2024	Change
Net Operating Cash Flows	1.71	0.82	⬆
Net Investing Cash Flows	0.62	(0.83)	⬆
Net Financing Cash Flows	(2.08)	(0.31)	⬆
Cash & Cash Equivalents	0.36	0.13	⬆

Source: Company Accounts, WSTC Research

Outlook

Dangote Cement Plc is well-positioned for a successful 2026.

Across the Pan-African plain, stability in political and economic conditions is expected to support revenue growth. The newly commissioned plant in Côte d'Ivoire's grinding facility is expected to strengthen the ability to meet demand across the West African region.

Within Nigeria, a persistent, stable macro-economic environment allows for predictability in earnings and instils confidence in domestic and foreign portfolio investors.

Dangote Cement Plc is considered a flight to safety as its shareholders tend to hold for the long term, and this supports the price and value of the organisation in the long term. With the expected growth potential in the next year, WSTC Research considers Dangote Cement Plc a staple of any portfolio.

FY 2025 Financial Performance

Income Statement (N'mn)	FY 2025	FY 2024	(%)
Revenue	**4,306,704**	**3,580,550**	**20%**
Cost of sales	(1,634,430)	(1,645,651)	-1%
Gross profit	**2,672,274**	**1,934,899**	**38%**
Other income	42,251	57,070	-26%
Operating income	**2,714,525**	**1,991,969**	**36%**
General and adminisitrative expense	(261,761)	(220,537)	19%
Selling and distribution expense	(682,763)	(618,664)	10%
Operating expense	**(944,524)**	**(839,201)**	**13%**
Operating profit	**1,770,001**	**1,152,768**	**54%**
Non-operating profit/(loss)	**(237,341)**	**(420,231)**	**-44%**
Finance income	82,144	168,572	-51%
Finance cost	(351,504)	(448,081)	-22%
FX gain/(loss)	27,798	(249,322)	-111%
Gain on net monetary positions	8,945	109,326	-92%
Impairment of financial assets	(4,724)	(726)	551%
	(269,360)	(279,509)	
Profit before tax	**1,532,660**	**732,537**	**109%**
Taxation	(517,739)	(229,290)	126%
Profit for the year	**1,014,921**	**503,247**	**102%**

Balance Sheet (N'mn)	FY 2025	FY 2024	(%)
Assets			
PP & E	3,917,363	3,271,322	20%
Inventory	756,835	669,662	13%
Receivables	147,472	116,742	26%
Prepayments	663,611	665,071	0%
Cash	397,569	449,831	-12%
Others	157,877	1,230,610	-87%
Total Assets	**6,040,727**	**6,403,238**	**-6%**
Liabilities			
Loans & Borrowings	1,190,393	2,663,741	-55%
Payables	1,269,622	992,119	28%
Others	960,576	572,133	68%
Total Liabilities	**3,420,591**	**4,227,993**	**-19%**
Net Assets	**2,620,136**	**2,175,245**	**20%**

Financial Projections

Income statement (NGN mn)	FY 2024	FY 2025	FY 2026F	FY 2027F	FY 2028F	FY 2029F	FY 2030F	FY 2031F
Revenue	3,580,550	4,306,704	5,562,398	6,200,710	7,053,202	7,570,777	8,150,575	8,801,529
EBITDA	1,381,727	1,985,027	2,681,632	3,321,645	3,792,464	4,056,353	4,370,683	4,788,178
EBIT	1,152,768	1,770,001	2,436,886	3,061,215	3,496,229	3,753,522	4,044,661	4,348,101
Profit before taxation (PBT)	732,537	1,532,660	2,279,727	2,888,199	3,381,622	3,660,994	3,977,918	4,290,689
Net profit (PAT)	503,247	1,014,921	1,509,626	1,912,553	2,239,296	2,424,295	2,634,161	2,841,276
EPS (₦)	29.82	60.15	89.47	113.35	132.71	143.67	156.11	168.39
DPS (₦)	30.00	45.00	62.63	79.34	92.90	100.57	109.28	117.87

Balance sheet (NGN mn)	FY 2024	FY 2025	FY 2026F	FY 2027F	FY 2028F	FY 2029F	FY 2030F	FY 2031F
Other current assets	1,461,190	1,574,388	2,051,207	2,040,303	2,319,920	2,292,845	2,337,534	2,242,058
Non-current assets	4,492,217	4,068,770	4,992,128	5,103,741	5,160,166	5,235,874	5,317,380	5,141,349
Total assets	6,403,238	6,040,727	8,043,371	8,463,954	9,489,879	10,308,214	11,273,820	12,294,078
Current liabilities	2,569,584	2,603,694	3,158,977	3,079,920	3,271,229	3,337,609	3,406,981	3,566,849
Non-current liabilities	1,658,409	816,897	1,513,943	1,157,767	1,091,875	987,041	946,121	809,148
Total liabilities	4,227,993	3,420,591	4,672,920	4,237,687	4,363,104	4,324,651	4,353,102	4,375,997
Shareholders' equity	2,175,245	2,620,136	3,370,452	4,226,267	5,126,775	5,983,563	6,920,717	7,918,081

Cash flow statement (NGN mn)	FY 2024	FY 2025	FY 2026F	FY 2027F	FY 2028F	FY 2029F	FY 2030F	FY 2031F
Cash from operating activities	821,080	1,710,762	1,849,714	2,375,726	2,667,858	3,040,270	3,200,652	3,675,816
Cash from investing activities	(834,883)	620,354	(1,082,261)	(266,175)	(240,002)	(254,235)	(281,758)	(128,429)
Cash from financing activities	(311,543)	(2,076,566)	(164,986)	(1,789,677)	(1,737,974)	(2,016,333)	(2,079,484)	(2,255,622)
Net increase/ (decrease) in cash	(325,346)	254,550	602,467	319,874	689,883	769,702	839,411	1,291,765
Free cash flow	407,303	849,673	681,610	2,003,683	2,315,198	2,661,731	2,793,124	3,411,770

Ratio analysis	FY 2024	FY 2025	FY 2026F	FY 2027F	FY 2028F	FY 2029F	FY 2030F	FY 2031F
EBITDA margin	39%	46%	48%	54%	54%	54%	54%	54%
Operating margin	32%	41%	44%	49%	50%	50%	50%	49%
RoE	26%	42%	50%	50%	48%	44%	41%	38%
RoA	10%	16%	21%	23%	25%	24%	24%	24%
Dividend payout ratio	101%	75%	70%	70%	70%	70%	70%	70%

Source: Company accounts, WSTC Research

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WSTC uses a 3-tier recommendation system for stocks under coverage: Buy, Hold, and Sell.

- Buy Rating: estimated fair value is ≥20% above current market price.
- Hold Rating: estimated change in price is between -10% and 19% of current market price.
- Sell Rating: estimated change in price is ≤ -10% of current market price.

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